

Hon Hai Precision Industry Co., Ltd.

Unaudited Consolidated Monthly Revenue Report for December 2022

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Revenue (NT\$ MN)	2022	МоМ	2021	YoY
January	445,750	(37.88%)	500,218	(10.89%)
February	455,025	2.08%	401,893	13.22%
March	507,395	11.51%	441,217	15.00%
April	486,464	(4.13%)	500,491	(2.80%)
Мау	497,775	2.33%	455,034	9.39%
June	526,196	5.71%	401,617	31.02%
July	475,099	(9.71%)	418,015	13.66%
August	448,906	(5.51%)	400,049	12.21%
September	822,323	83.18%	585,731	40.39%
October	776,576	(5.56%)	550,891	40.97%
November	551,092	(29.04%)	621,714	(11.36%)
December	629,340	14.20	717,583	(12.30)
YTD	6,621,942		5,994,453	10.47%

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Time	Basis	Four major Products Performance				
December 2022 -	МоМ	Components and Other Products > Smart Consumer Electronics >				
		Cloud and Networking Products > Computing Products				
	ΥοΥ	Cloud and Networking Products > Components and Other				
		Products > Smart Consumer Electronics > Computing Products				
Fourth quarter 2022	YoY	Cloud and Networking Products > Computing Products > Smart				
	for	Consumer Electronics > Components and Other Products				
2022	ΥοΥ	Cloud and Networking Products > Computing Products > Smart				
		Consumer Electronics > Components and Other Products				

Note: "growth" in red, "decline" in green



December 2022 Monthly Revenue Overview

- 1. The Company reported unaudited consolidated revenue of NT\$ 629.3 billion for December 2022, up 14.20% MoM but down 12.3% YoY. Revenue in December was the third highest for the same period, which was better than expected for the company. (December 2021 and December 2020 ranked 1st and 2nd highest with NT\$ 7,176 billion and NT\$ 7,138 billion, respectively).
- 2. Revenue in the fourth quarter of 2022 was NT\$ 1,957.0 billion, up 12.06% QoQ and 3.54% YoY. Revenue hit 2nd highest for the same period, which was better than expected compared to market consensus and for the company.
- 3. Cumulative revenue in year 2022 was NT\$ 6,621.9 billion, up 10.47% YoY to a fresh record high, which was better than expected compared to market consensus and for the company.

December 2022 Monthly Revenue Highlights

- 1. In December 2022, except for Computing Products, monthly revenue of three other Products all demonstrated MoM growth.
 - (1) As production and operations have gradually returned to normal at the Zhengzhou campus in December 2022, Components and Other Products and Smart Consumer Electronics Products delivered double digit growth MoM.
 - (2) Cloud and Networking Products showed significant growth MoM with customers' strong pull-in.
 - (3) EV software revenue contribution kicked in starting from December 2022.
- 2. For the revenue in the fourth quarter of 2022, compared with the outlook provided at the investor conference call in November 2022, Smart Consumer Electronics and Cloud and Networking Products both were better than expected for the company on both QoQ and YoY basis.
- 3. Unaudited full year 2022 revenue was up by 10.47%, with four major Products all delivering YoY growth.
 - (1) Due to strong demand in major products in 2022, Smart Consumer Electronics Product showed significant growth YoY.

(2) Compared with the outlook provided at the investor conference call in November 2022, Smart Consumer Electronics, Cloud and Networking Products and Computing Products performance were all in line with company expectation.

December 2022 Revenue Performance by Segments

- 1. In December 2022, revenue was NT\$ 629.3 billion, up 14.20% MoM. Except for Computing Products, three other Products all demonstrated MoM growth. Revenue performance detailed by each product segment as below:
 - (1) **Components and Other Products:** With operations in China returned to normal, components shipment increased. Revenue in December delivered strong MoM growth.
 - (2) Smart Consumer Electronics Products: With operations in the Zhengzhou campus returned to normal, revenue in December delivered strong MoM growth.
 - (3) Cloud and Networking Products: Due to strong pull-in, revenue in December grew significantly MoM.
 - (4) **Computing Products:** Entering the slow season, revenue in December declined slightly MoM.
- 2. Revenue in December 2022 was down 12.3% YoY. Cloud and Networking Products showed strong growth, while the rest of the Products declined YoY. Revenue performance detailed by each product segment as below:
 - (1) Cloud and Networking Products: With strong server demand, revenue showed double-digit growth.
 - (2) Components and Other Products: Due to a decrease in non-core business, revenue in November declined YoY.
 - (3) Smart Consumer Electronics Products: Due to high base, revenue in December showed YoY decline.
 - (4) **Computing Products:** Due to strong demand during the post-pandemic period in 2021 that led to high base, revenue in December declined slightly YoY.

2022 Q4 Quarterly Revenue Performance by Segments

Revenue in the fourth quarter of 2022 were NT \$1,957.0 billion, up by 12.06% QoQ and 3.54% YoY. Revenue YoY performance detailed by each Product as below:

- (1) **Cloud and Networking Products:** Benefiting from strong server demand, revenue in the fourth quarter showed strong double-digit growth YoY.
- (2) **Computing Products:** Thanks to better components supply, revenue in the fourth quarter delivered significant growth YoY.
- (3) Smart Consumer Electronics Products: Despite the pandemic impacting some of the operations in the fourth quarter at the Zhengzhou campus, production returned to normal in December, resulting in flattish revenue YoY in the fourth quarter.
- (4) **Components and Other Products:** Due to a decrease in non-core business, revenue in the fourth quarter slightly declined YoY.

2022 Cumulative Revenue Performance by Segments

Cumulative revenue in year 2022 was NT\$ 6,621.9 billion, up 10.47% YoY. Four major Products all delivered YoY growth. Revenue performance detailed by each Product as below:

- (1) **Cloud and Networking Products:** Benefiting from strong server demand, fullyear revenue showed strong double-digit growth.
- (2) **Computing Products:** Thanks to better components supply in 2022, full-year revenue delivered significant growth YoY.
- (3) Smart Consumer Electronics Products: Despite the pandemic impact in the fourth quarter, full-year revenue delivered significant growth YoY on strong demand for major new product.
- (4) **Components and Other Products:** Benefiting from increasing shipments in acoustics and components of Smart Consumer Electronics Products, full-year revenue showed YoY growth.

2023 Q1 Business Outlook

Since the outbreak of the epidemic in October, we have been in close contact and cooperation with the local government and customer. In compliance with the official epidemic prevention policy, safeguarding employees' health and ensuring safe production has always been the primary operating principle that the company adheres to. We are making every effort to protect the rights and



interests of employees, so that current employees and new hires receive the best care to get through this epidemic together.

With the efforts of all colleagues, the production and operation of the Zhengzhou campus have basically returned to normal in December. The outlook for the first quarter of 2023 is expected to be roughly in line with market consensus.

Hon Hai Upcoming Events

February 5, 2023 : Monthly Revenue Report for January 2023 March 5, 2023 : Monthly Revenue Report for February 2023 March 15, 2023 : Investor Conference Call on FY22 Fourth Quarter Financial Results

The revenue figures above are from the Company's management account which was submitted to the Taiwan Stock Exchange but not reviewed or audited by a CPA.

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The Business Outlook or forward-looking statements above reflects the Company's expectations as of now and is subject to change after this date. Unless required by applicable law, the Company undertakes no obligation to update any such information.