

Date: January 5, 2024

Hon Hai Precision Industry Co., Ltd. Unaudited Consolidated Monthly Revenue Report for December 2023

Revenue (NT\$ MN)	2023	MoM	2022	YoY
January	660,363	4.93%	445,750	48.15%
February	402,035	(39.12%)	455,025	(11.65%)
March	400,293	(0.43%)	507,395	(21.11%)
April	429,219	7.23%	486,464	(11.77%)
May	450,726	5.01%	497,775	(9.45%)
June	422,775	(6.20%)	526,196	(19.65%)
July	469,234	10.99%	475,099	(1.23%)
August	412,839	(12.02%)	448,907	(8.03%)
September	660,740	60.05%	822,323	(19.65%)
October	741,200	12.20%	776,576	(4.56%)
November	650,021	(12.30%)	551,092	17.95%
December	460,125	(29.21%)	629,339	(26.89%)
2023	6,159,571		6,621,942	(6.98%)

Time	Basis	Four major Products Performance	
December 2023	МоМ	Components and Other Products > Cloud and Networking Products > Computing Products > Smart Consumer Electronics	
	YoY	Components and Other Products > Computing Products > Cloud and Networking Products > Smart Consumer Electronics	
4Q 2023	QoQ	Smart Consumer Electronics > Components and Other Products > Cloud and Networking Products > Computing Products	
	YoY	Components and Other Products > Smart Consumer Electronics > Computing Products > Cloud and Networking Products	
2023	YoY Cloud and Networking Products > Computing Products Cloud and Networking Products > Computing Products		

Note: "growth" in red, "decline" in green



December 2023 Monthly Revenue Overview

- 1. The Company reported unaudited consolidated revenue of NT\$ 460.1 billion for December 2023, down 29.21% MoM and 26.89% YoY. The result was better than expected compared to market consensus and for the company.
- 2. Revenue in the fourth quarter of 2023 was NT\$ 1,851.3 billion, up 20.0% QoQ but down 5.4% YoY. The result was also better than expected compared to market consensus and for the company.
- 3. Cumulative revenue in year 2023 was NT\$ 6,159.6 billion, down 6.98% YoY. It was the second highest with year 2022 ranked the highest with NT\$ 6,621.9 billion, also beating market consensus.

December 2023 Monthly Revenue Highlights

- 1. In December 2023, except for Computing Products and Smart Consumer Electronics Products, monthly revenue of two other Products both demonstrated MoM growth.
 - (1) Components and Other Products: Thanks to components revenue increase, revenue in December showed strong growth MoM.
 - (2) Cloud and Networking Products: Due to clients' pull-in increase, revenue in December delivered significant growth MoM.
- 2. For the revenue in the fourth quarter of 2023, compared with the outlook provided at the investor conference call in November 2023, overall performance and Cloud and Networking Products were better than expected for the company on QoQ basis. All Major Products beat company expectation on YoY basis.
- 3. Unaudited full year 2023 revenue was in line with company expectation provided at the investor conference call in November 2023.

December 2023 Revenue Performance by Segments

1. In December 2023, revenue was NT\$ 460.1 billion, down 29.21% MoM.
Components and Other Products showed strong growth, while Smart
Consumer Electronics delivered significant growth. Cloud and Networking
Products, as well as Computing Products both declined MoM. Performance
detailed by each product segment as below:



- (1) Components and Other Products: Thanks to components revenue increase, revenue in December showed strong growth MoM.
- (2) Cloud and Networking Products: Due to clients' pull-in increase, revenue in December delivered significant growth MoM.
- (3) Computing Products: As customers stocked up ahead of holiday season in November, revenue declined MoM in December due to high base.
- (4) Smart Consumer Electronics Products: As new product pull-in demand and customers stocked up ahead of holiday season in November, revenue in December slightly declined MoM.
- 2. Revenue in December 2023 was down 26.89% YoY. Revenue in Components and Other Products showed significant growth YoY, while monthly revenue of three other Products all declined YoY. Revenue performance detailed as below:
 - (1) Components and Other Products: Thanks to components revenue increase, revenue in December showed significant growth YoY.
 - (2) Computing Products: Due to PC market demand slowing, revenue in December declined slightly YoY.
 - (3) Cloud and Networking Products: Revenue in December declined slightly YoY with conservative customer pull-in.
 - (4) Smart Consumer Electronics Products: Due to conservative customer pull-in, revenue declined YoY in December.

2023 Q4 Quarterly Revenue Performance by Segments

Revenue in the fourth quarter of 2023 was NT \$1,851.3 billion, up by 20.0% QoQ but down 5.4% YoY. Revenue performance detailed by each Product as below:

- (1) Components and Other Products: As Smart Consumer Electronics related components and connectors shipments increased, revenue in the fourth quarter delivered strong growth both on QoQ and YoY basis.
- (2) Smart Consumer Electronics Products: As new product pull-in demand and customers stocked up ahead of holiday season, revenue in the fourth quarter generated strong growth QoQ. Despite the pandemic leading to lower comparison base, revenue was flattish YoY in the fourth quarter due to slower market demand.
- (3) Computing Products: Due to PC market demand slowing, revenue in the fourth quarter slightly declined YoY. As customers stock up ahead of China's Double 11 shopping festival and Thanksgiving holidays, revenue in the fourth quarter was flattish QoQ.

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(4) Cloud and Networking Products: As clients' pull-in increase, revenue in the fourth quarter delivered significant growth QoQ. However, customer pull-in was relatively conservative YoY, leading to fourth quarter revenue slightly declining YoY.

2023 Cumulative Revenue Performance by Segments

Cumulative revenue in year 2023 was NT\$ 6,159.6 billion, down 6.98% YoY. Components and Other Products was flattish, while Smart Consumer Electronics, Cloud and Networking Products, as well as Computing Products showed slight declines YoY. Revenue performance detailed by each product segment as below:

- (1) Components and Other Products: Smart Consumer Electronics related components and auto components shipments increased, however cumulative revenue was flattish YoY due to a decrease in non-core business.
- (2) Smart Consumer Electronics Products: Cumulative revenue for the year 2023 slightly declined due to high base.
- (3) Cloud and Networking Products: Cumulative revenue experienced a slight decline YoY due to conservative customer pull-in.
- (4) Computing Products: Due to PC market demand slowing, cumulative revenue slightly declined YoY.

2024 Q1 Business Outlook

Overall operations in the first quarter of 2024 is gradually entering the traditional offpeak season, and seasonal performance is expected to be similar to that of the past three years. In the first quarter of 2023, as factories resumed normal operation following the pandemic, increasing shipments led to a higher comparison base. The outlook for the first quarter of this year is expected to decrease YoY

Hon Hai Upcoming Events

February 05, 2024: Monthly Revenue Report for January 2024 March 05, 2024: Monthly Revenue Report for February 2024

March 14, 2024: Investor Conference Call on FY23 Fourth Quarter Financial Results



The revenue report has been translated into English from the original Chinese version. In the event of any discrepancy in the interpretation of the two versions, the Chinese version shall prevail.

The revenue figures above were submitted to the Taiwan Stock Exchange, but not reviewed or audited by a CPA.

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